



The Institute of
Bankers Pakistan

IBP Superior
Qualification



GET ENROLLED, GET EMPOWERED

ISQ

IBP SUPERIOR QUALIFICATION

ISQ IBP Superior Qualification is the only recognized professional banking qualification in Pakistan, accredited by Chartered Banker Institute (UK); JAIBP Qualification provides 60 credits at Scottish Credit and Qualification Framework (SCQF) Level 9 and provides a direct conversion to Associate Chartered Banker status.

IBP - An ISO 9001:2015 Certified Company



Chartered Banker

ABOUT IBP

The Institute of Bankers Pakistan (IBP), has been at the helm of providing training, development, recruitment and assessment services for the Pakistani banking industry for over six decades. IBP has its presence in different cities of Pakistan and has signed MoUs with leading Universities and Business Schools. IBP also offers diversified training programs for the banking industry in Pakistan. IBP is ISO 9001:2015 Certified.

IBP SUPERIOR QUALIFICATION (ISQ)

ISQ is a two level, self-study program, namely:

1. Junior Associateship of IBP (JAIBP);
2. Associateship of IBP (AIBP).

In JAIBP, emphasis is given on the technical and operational skills, while in AIBP, managerial and leadership qualities are examined.

WHY ISQ?

1. ISQ candidates successfully completing all 12 subjects of the JAIBP, are eligible to apply for the ASSOCIATE CHARTERED BANKER title (on payment of prescribed fees), from Chartered Banker Institute (UK). Holders of the globally recognized title, enjoy respect & recognition, as the qualification is considered to be a benchmark for banking knowledge and professional excellence;
2. Bankers with 07 years of experience can also attain the title of ASSOCIATE CHARTERED BANKER, by qualifying the JAIBP Comprehensive Program;
3. A cross-functional knowledge based program, designed to educate the candidates about techniques and banking practices;
4. A flexible self-study course structure to suit both working professionals and full time students;
5. An affordable and cost-effective qualification;
6. Cash rewards/promotions offered by banks.

WANT TO ENRICH YOUR CAREER?

Get yourself REGISTERED by completing the following steps:

1. Fill out the registration form available on ISQ Online Enrollment Portal.
2. Please enter all your credentials on ISQ registration form and generate the fee voucher and pay the fee through online (PayPro) link;
3. The Printout (Hard Copy) of the dully filled & signed registration form along with required documents and paid payment voucher is required to be sent to The Institute of Bankers Pakistan, Head Office, M.T. Khan Road, Karachi;
4. Under-graduate candidates are required to submit a letter from their academic institutions confirming their enrollment in the graduating program stated in their Registration Form.

ONLINE PAYMENT OPTION

IBP will accept only online payment through Debit/Credit Cards/Online Banking and other modes (JazzCash etc.), the guidelines in respect of which are available on www.ibp.org.pk

Awards/ Incentives

Five different awards are being awarded to candidates of IBP Superior Qualification along with cash prize of Rs. 200,000/- each, the details of which are as follows:

Institute of Bankers Pakistan Award	For Passing and Securing the Highest Total Marks in Stage - I in First Attempt
State Bank of Pakistan Award	For Passing and Securing the Highest Total Marks in Stage - II in First Attempt
State Bank of Pakistan Award	For Passing and Securing the Highest Total Marks in Stage - III in First Attempt
Kassim Parekh Award	For Passing All Three Stages of IBP ISQ Examination Each in First Attempt and Securing the Highest Aggregate Marks
Imtiaz Alam Hanafi Award	For Passing AIBP Examination in First Attempt and Securing Highest Total Marks

Cash rewards are offered by most of the commercial banks to their employees on successful completion of various stages of JAIBP as per their respective policy.

JUNIOR ASSOCIATESHIP OF IBP (JAIBP)

ELIGIBILITY CRITERIA

- Banking and Finance industry professionals; or
- Graduates in any discipline with a minimum 2nd Division or Equivalent; or
- Candidates in the final year of Associate Bachelor Degree (14 years) or in the 3rd year of graduation (16 years) studies; or
- Candidates enrolled in Professional Accounting qualifications.

CORE SUBJECTS

Stage I

- Business Communication for Financial Services;
- Introduction to Financial Systems & Banking Regulations;
- Information Technology in Financial Services;
- Branch Banking.

Stage II

- Accounting for Financial Services;
- Lending: Products, Operations and Risk Management;
- HR Management and Organizational Behaviour;
- Economics.

Stage III

- Marketing of Financial Services;
- Finance of International Trade & Related Treasury Operations;
- Management Accounting for Financial Services;

SPECIALIZATION SUBJECTS FOR JAIBP *(Choose any one)*

- Islamic Finance;
- Microfinance;
- Agriculture Finance;
- SME Banking.

EXEMPTIONS

- Candidates can avail exemptions up to 02 subjects in JAIBP, if they have completed similar subjects in their academic qualifications;
- Candidates can avail exemptions up to 06 subjects in JAIBP, if they have completed similar subjects in their professional studies (ICAP, ICMAP and PIPFA).

Note:

- Exemptions are subject to approval;
- As per revised attempt policy, an attempt will only be counted when the candidates actually appear in the examination irrespective of the fact he/she has been granted an exemption.

JAIBP REFERENCE MATERIAL

Reference books and syllabus guides are available for all the compulsory subjects of JAIBP/Comprehensive program, at nominal cost at IBP offices Karachi/Lahore. For optional coaching classes, please visit our website.

JAIBP COMPREHENSIVE PROGRAM

Bankers with 07 years of banking experience are eligible for comprehensive (06 hours) examination covering core subjects of JAIBP, which will lead towards JAIBP qualification, and are also eligible to attain the title of ASSOCIATE CHARTERED BANKER from CHARTERED BANKER INSTITUTE, UK.

- ISQ Registration Fee (One-time) 20,000/-
 - Exemption fee: 54,000/-
 - Examination fee: 9,000/-
- } Total fee
PKR
83,000/-



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ASSOCIATESHIP OF IBP (AIBP)

Eligibility Criteria: Candidate must be JAIBP qualified. For details, please visit our website.

CORE SUBJECTS

- Anti-Money Laundering Measures and Business Ethics;
- Corporate and Banking Laws;
- Advanced Risk Management;
- Financial Planning and Budgeting;

SPECIALIZATION SUBJECTS FOR AIBP *(Choose any one)*

Financial Derivatives; Project Financing; Capital Markets; Strategic Human Resource Management; An Introduction to Insurance.

JAIBP/AIBP EXAM PATTERN & PASSING CRITERIA (NEW)

JAIBP Stage-I & II Exams will be conducted on Objective Pattern i.e., 100% MCQs Based. Passing Criteria: Minimum 50% marks.

JAIBP Stage-III & AIBP Exams will be conducted on Objective & Subjective Pattern both. Passing Criteria: Minimum 50% marks each in objective and subjective section.

ISQ PROGRAM FEE

ISQ Registration fee (One-time) PKR 20,000/-

JAIBP Stage-I Exam & Exemption Fee PKR 4,000/- *(Per Subject)*

JAIBP Stage-II Exam & Exemption Fee PKR 4,500/- *(Per Subject)*

JAIBP Stage-III Exam & Exemption Fee PKR 5,000/- *(Per Subject)*

AIBP Exam fee PKR 5,500/- *(Per Subject)*

FELLOWSHIP OF IBP (FIBP)

Eligibility Criteria: The Council of the Institute awards fellowship of The Institute to senior banking professionals, who can use the designatory letters **FIBP**, after their names. For details, please visit our website.

THE INSTITUTE OF BANKERS PAKISTAN, M.T. Khan Road, Karachi 74200, Pakistan

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