

## Domestic Economic Roundup

### Key Money & Banking Indicators:

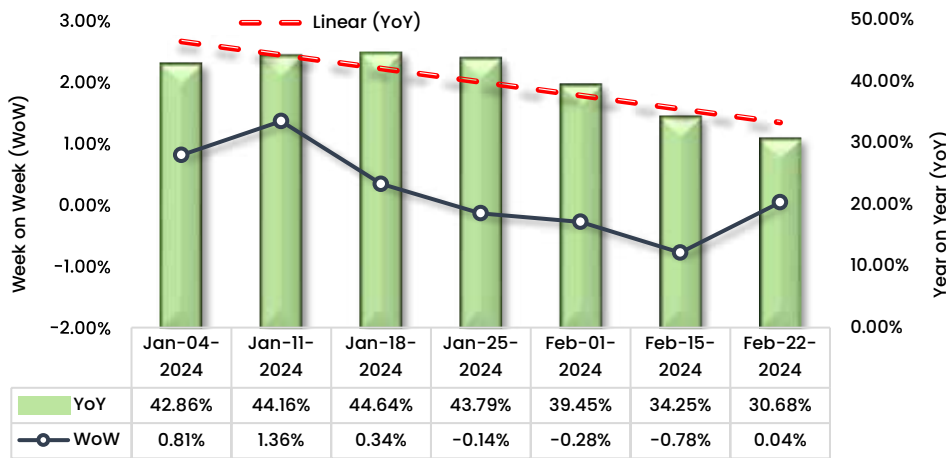
	Stocks at End - June 2023	Flows		Monetary Impact Since 1st July to	
		FY22	FY23	09-Feb-24	10-Feb-23
Total Deposits with Banks	22,262.4	2,615.1	2,327.6	1,240.9	-208.6
Broad Money (M2)	31,523.3	3,304.9	3,920.6	796.6	346.3
Govt. Sector Borrowings (Net)	23,723.1	3,357.7	4,100.2	2,746.8	1,913.0
Credit to Private Sector	9,167.1	1,329.7	208.3	66.8	484.8

(Rs in billion)

<https://shorturl.at/hil46>

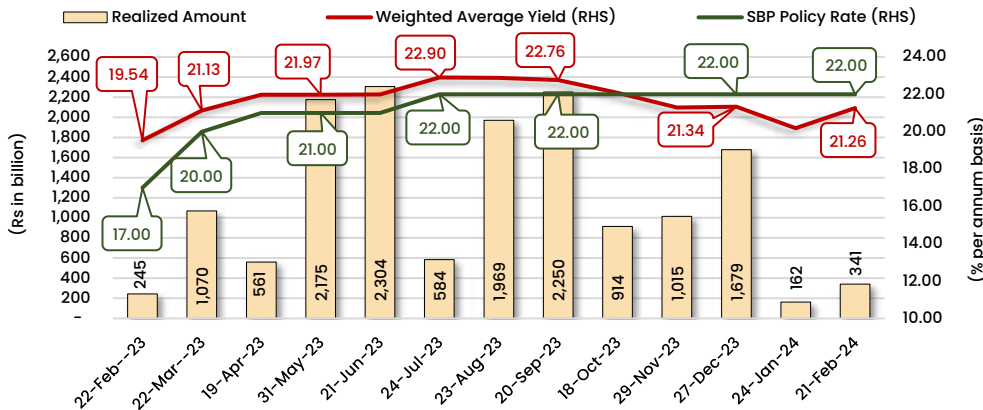
### Weekly Trend in Sensitive Price Indicator (SPI)

<https://www.pbs.gov.pk/spi>



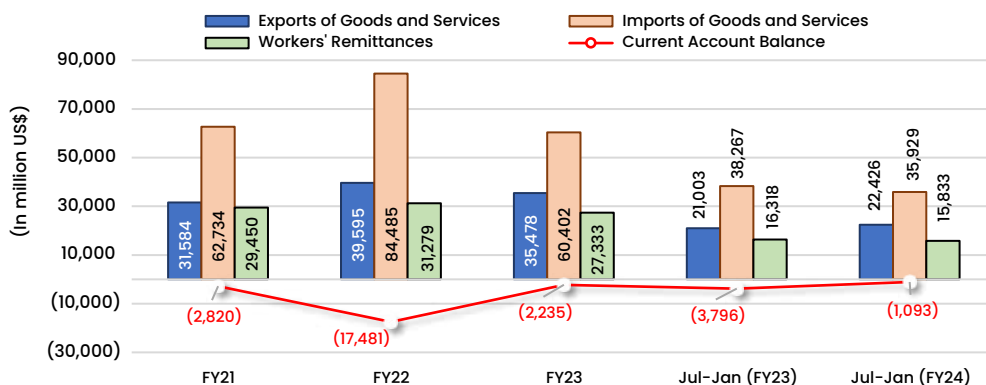
### MTBs Acceptance (Auction+ Non-Competitive Bids)

MTB's: <https://shorturl.at/gkx3>  
SBP Policy: <https://shorturl.at/gkizg>



### Major Components of Current Account Balance

<https://shorturl.at/yBH19>



## Markets at a Glance

Rates taken till Friday, February 23, 2024

### SBP POLICY RATE

**22.00%** | Effective from June 27, 2023

<https://www.sbp.org.pk/ecodata/sir.pdf>

### KIBOR (3 MONTHS)

	Bid%	Offer%
Starting	21.33	21.58
Ending	21.44	21.69
Change	+0.11	+0.11

[https://www.sbp.org.pk/ecodata/kibor\\_index.asp](https://www.sbp.org.pk/ecodata/kibor_index.asp)

### FOREX RATES

	GBP	EURO	USD
Starting	PKR 351.41	PKR 300.66	PKR 279.36
Ending	PKR 353.95	PKR 302.55	PKR 279.36
Change	+2.54	+1.89	00

<https://www.sbp.org.pk/ecodata/rates/m2m/M2M-Current.asp>

### PAKISTAN STOCK EXCHANGE

	100 Index
Starting	59,873
Ending	62,816
Change	+2,943

<https://sps.psx.com.pk/>

### GOLD RATES

	10 GM, 24K
Starting	PKR 178,571
Ending	PKR 181,589
Change	+3,018

<https://www.forex.pk/bullion-rates.php>

## Yearly Trend (YoY) & Monthly Trend (MoM)

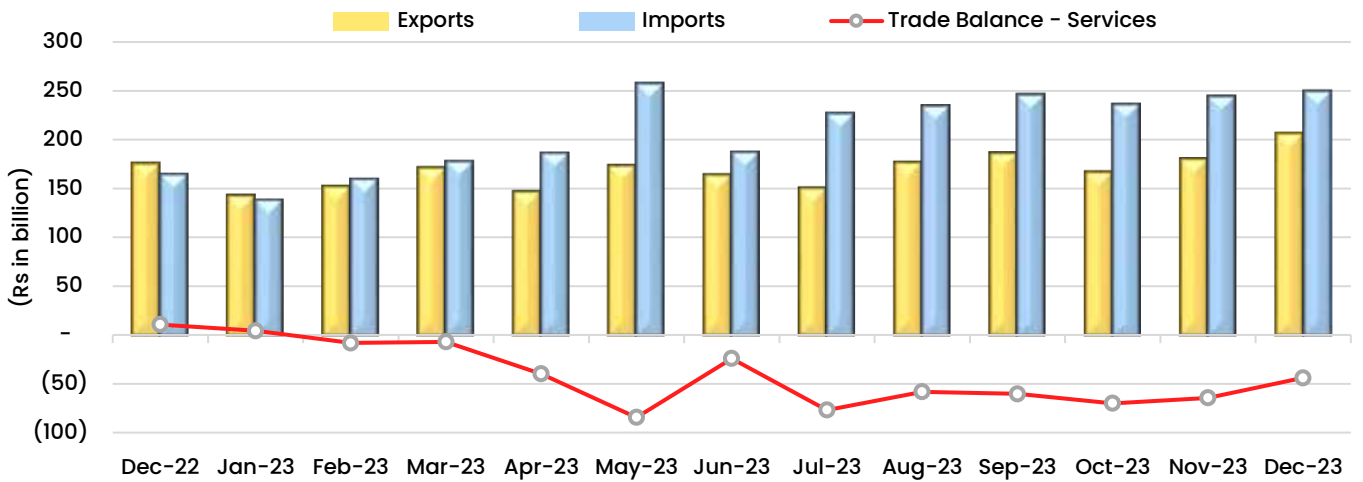
### Balance of Trade in Services Summary

(Rs in billion)

Series	December, 2023 (P)	November, 2023 (R)	December, 2022	% Change (December, 2023 over November, 2023)	% Change (December, 2023 over December, 2022)
Exports	205.9	180.2	175.6	14.3	17.3
Imports	249.8	244.7	165.0	2.1	51.4
Balance of Trade - Services	(43.9)	(64.5)	10.6	(32.0)	(515.9)

<https://www.pbs.gov.pk/trade-summary>

Trends in Foreign Trade - Services



Source: <https://www.pbs.gov.pk/trade-summary>

### CPI Inflation

#### Annual Average

#### Year-on-Year

	FY20	FY21	FY22	Jan 2023	Dec 2023	Jan 2024
General	10.7	8.9	12.2	27.6	29.7	28.3
Food (Urban)	13.6	12.4	13.4	39.0	28.8	27.4
Non-Food (Urban)	8.3	5.7	10.8	15.6	32.4	32.3

<https://www.sbp.org.pk/ecodata/MPM-New.pdf>

<https://www.pbs.gov.pk/cpi>

### Currency in Circulation as on (Stock data)

(Rs in billion)

June 30, 2020	June 30, 2021	June 30, 2022	June 30, 2023	Feb 10, 2023	Feb 09, 2024
6,142.0	6,909.9	7,572.5	9,148.7	8,132.6	8,700.5

[https://www.sbp.org.pk/ecodata/BroadMoney\\_M2.pdf](https://www.sbp.org.pk/ecodata/BroadMoney_M2.pdf)

## Central Banks' Gallery

### State Bank of Pakistan



#### SBP to Organize 'Pakistan Financial Literacy Week 2024' in March

Promoting financial literacy is a key component of SBP's financial inclusion strategy. In this regard, State Bank of Pakistan (SBP) has been implementing the National Financial Literacy Program (NFLP) to promote financial literacy and improve adoption of formal financial services among the participants.

In line with its Strategic Vision 2028 and to bring further impetus on digital financial inclusion, SBP will be holding the first edition of Pakistan Financial Literacy Week (PFLW) with the theme 'Financial Inclusion through Digital Means' during March 4-8, 2024. PFLW aims to leverage digital solutions to enhance financial literacy and promote financial inclusion across Pakistan.

During the PFLW, SBP and commercial banks will be setting up Financial Literacy Camps across the country to answer queries and provide practical insights into digital financial services including RAAST, QR code, Asaan Digital & Mobile Accounts etc.

#### PFLW Activities

- Video Competition
- Poster Competition
- Educational Content and much more

For more details and participation visit:

<http://tinyurl.com/553w2kf8>

### Bank of England:



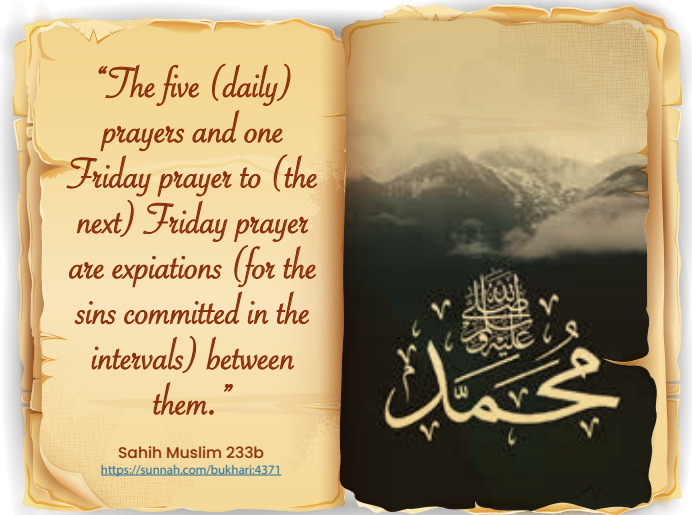
#### King Charles III Banknotes to Enter Circulation on June 05, 2024

Bank of England (BoE) announced on February 21, 2024 that banknotes carrying a portrait of King Charles III will be issued for the first time on June 05, 2024. The portrait of the King will appear on existing designs of all four banknotes (£5, £10, £20 and £50), with no other changes to the existing designs.

Polymer banknotes that feature the portrait of Her late Majesty Queen Elizabeth II will remain legal tender, and will co-circulate alongside King Charles III notes. The new banknotes will only be printed to replace those that are worn, and to meet any overall increase in demand for banknotes.

BoE's approach is in line with guidance from the Royal Household, to minimize the environmental and financial impact of this change. This means the public will begin to see the new King Charles III notes very gradually.

<http://tinyurl.com/3yv5pfm2>



### Saudi Central Bank (SAMA)



#### SAMA Seeks Public Consultation on Draft Rules for Valuation of Systemically Important Financial Institutions

The Saudi Central Bank (SAMA) seeks public consultation on the draft Rules for the Valuation of Systemically Important Financial Institutions. In this context, SAMA invites stakeholders and the public for their suggestions and observations on the draft by visiting the Public Consultation Platform 'Istitlaa'.

The Rules, developed in collaboration with the Saudi Authority of Accredited Valuers (Taqeem), provide a framework that will govern the valuations process for the implementation of resolution plans on financial institutions designated by SAMA as Systemically Important, in accordance with the Law of Systemically Important Financial Institutions, issued by Royal Decree No. (M/38) dated on December 10, 2020. The draft rules have been developed in accordance with the regulatory framework in the Kingdom and relevant international standards and practices.

The Rules aim to provide protection to the Saudi financial system and the national economy from any adverse effects on the stability of the financial sector.

Suggestions and observations on the draft will be received within (15) days from this announcement for assessing their relevance in finalizing the draft, which is available on the Public Consultation Platform with the National Competitiveness Center. <http://tinyurl.com/34nhmjwz>

## Commercial Banks' Gallery

### Meezan Bank Participates in 2nd National Islamic Economic Forum (NIEF) Conference 2024

Meezan Bank has participated in the 2nd National Islamic Economic Forum (NIEF) Conference 2024, organized in collaboration with Saylani Welfare International Trust and Darul Uloom Memon, held on February 21, 2024 at Movenpick Hotel, Karachi.

Members of the senior management including Mr Irfan Siddiqui - Founding President & CEO, Meezan Bank and Mr Muhammad Raza - Group Head Customer Support & General Services graced the occasion with their presence, addressing the audience, comprising of government bodies, regulators, Shariah scholars, academicians, Islamic financial practitioners and global Islamic financial institutions.

This event, themed 'Defining a Road Map for Islamization of Pakistan's Economy', aims to deliberate on crucial Shariah guideline changes for the industry, working towards a global movement for Islamic banking.

<http://tinyurl.com/w33wyy7>

### Bank of Punjab Reports 50 percent Growth in Total Assets for Year Ended December 31, 2023

The Board of Directors of the Bank of Punjab (BOP) convened on February 20, 2024, to review and approve the bank's annual audited Financial Statements for the year ended December 31, 2023.

In reflecting on the bank financial performance, the Board commended the Management team for delivering remarkable results despite the challenging macroeconomic environment. The bank performance remained steadfastly in line with its strategic business plan, garnering recognition from stakeholders and market evaluators alike.

In the year 2023, BOP was honored with numerous local and international awards and accreditations, underscoring its commitment to excellence:

In recognition of commitment to fostering a workplace where everyone belongs, BOP was awarded the 'EFP Disability Inclusion Excellence Award' for 2023.

BOP ranks Number One on SBP's Banking on Equality Rating. BOP secured the number one position with the highest score and green rating amongst all commercial banks, including large, mid, and small-sized banks in Pakistan, on the State Bank of Pakistan's Banking on Equality Scorecard.

BOP has been honored with the Best Bank for Small & Medium Businesses award twice, in December 2022 and November 2023, respectively, at the Pakistan Banking Awards 2023.

Throughout 2023, BOP expanded its product and service offerings to meet the evolving needs of its diverse clientele, with a particular focus on strengthening its Islamic Banking footprint through the establishment of dedicated Taqwa Islamic Banking Branches and Islamic banking windows in conventional branches.

As a result of these efforts, the Bank Balance Sheet witnessed a robust 50 percent growth, reaching Rs 2.2 trillion by December 31, 2023. Deposits surged to Rs 1.5 trillion, marking a commendable 24 percent growth. With prudent resource management, aggressive business expansion, and the introduction of new products and services, the bank achieved a before-tax profit of Rs 21.2 billion in 2023, with an After-Tax Profit of Rs 11.3 billion. Earnings per Share (EPS) for the year stood at Rs 3.47 per share, compared to Rs 3.31 per share in 2022.

<http://tinyurl.com/5n6vazxw>

### Meezan Bank Announces Financial Results for the Year 2023

The Board of Directors of Meezan Bank, in its meeting held on February 15, 2024 approved the financial statements of the bank and its consolidated financial statements for the year ended December 31, 2023. The meeting was chaired by Mr Riyadh S.A.A. Edrees - Chairman of the Board, Mr Faisal A. A. Al - Nassar - Vice Chairman of the Board was also present.

The bank's profit after tax for the year 2023 stood at Rs 84.5 billion. The Board approved Rs 8 (80 percent) per share as final cash dividend for the year 2023. This brings the total cash dividend payout for the year 2023 to Rs 20 (200 percent) per share as Rs 12 per share i.e., 120 percent interim cash dividend was already paid for the nine-month period. The bank remains adequately capitalized with a healthy Capital Adequacy Ratio of 22.4 percent, significantly exceeding the minimum requirement of 11.5 percent.

Deposits of the bank increased by 34 percent to Rs 2.2 trillion.

Total assets surpassed Rs 3 trillion and the Bank's investment portfolio registered 23 percent growth. Advances to Deposits Ratio of the Bank stood at 45 percent.

Meezan Bank has been recognized as the Best Bank in Pakistan for the third time at the Pakistan Banking Awards - the most prestigious recognition in Pakistan's banking sector. The Bank was also recognized for the fourth consecutive year by the CFA Society of Pakistan as the Best Bank of the Year in the Large Sized Banks category.

Meezan remained the most valuable bank in Pakistan in terms of market capitalization amongst all the listed banks. The Bank has entity ratings at 'AAA/A-1+' (Triple A/ A-One Plus) which denotes the highest credit quality with negligible risk factors with a Stable outlook assigned by VIS Credit Rating Company Limited.

<http://tinyurl.com/yc5ps245>

## Economic Horizons

### FBR Collections Grow by 30 percent to Rs 5.1 trillion till mid of February

The Federal Board of Revenue (FBR) collected Rs 5.2 trillion since July 2023 to mid of February 2024 against Rs 4.0 trillion over the same period last fiscal year, showing growth of 30 percent.

During the course of this period, tax refunds grew by more than 28 percent, according to press statement issue by Finance Ministry on February 20, 2024.

Overall growth in the domestic taxes has been around 40 percent, while import duty and related taxes grew by 16 percent over July 2023 to January 2024 period. The growth in revenues gained momentum as GDP has revived and FBR collection has come under tighter scrutiny.

Notwithstanding, growth in import taxes fell largely due to downward adjustments in import tariffs over the years, and more recently restrictions on import licenses imposed by the State Bank of Pakistan (SBP) to contain balance of payments position in the wake of foreign exchange constraints.

The revenue collection from imports however incorporates the impact of the improvements in the valuation of imports that yielded Rs 151 billion collections as well as anti-smuggling drive that witnessed almost 69 percent growth during the current fiscal year compared to last year. <http://tinyurl.com/j945nxs4>

### POL Import Bill Shrinks by 12.1 percent in 7 months

The imports of the overall petroleum group contracted by 12 percent during the first seven months of the current fiscal year (2023-24) as compared to the corresponding period of the last year, the Pakistan Bureau of Statistics (PBS) reported.

The total imports of the petroleum group during July-January (2023-24) stood at \$ 9,332.3 million against the imports of \$ 10,611.7 million during the same period of last year.

Meanwhile, on a year-on-year basis, the petroleum group imports witnessed an increase of 0.03 percent during the month of January 2024 as compared to the same month of last year, from \$1,326.2 million to \$1,326.5 million.

On a month-on-month basis, the petroleum imports into the country decreased by 14.5 percent during January 2024, as compared to the imports of \$ 1,551.9 million in December 2023, said the data. <http://tinyurl.com/5ffurc65>



### CDNS Attains Rs 1030 billion Targets in Fresh Bond

The Central Directorate of National Savings (CDNS) has attained a target of Rs 1030 billion in fresh bonds in the current fiscal year, from July 1, 2023 to February 19, 2024. The CDNS surpassed the annual target and achieved the target of Rs 1.6 trillion in fresh bonds in the current fiscal year, the senior official of CDNS told a local news agency on February 19, 2024.

He said this was an Rs 200 billion additional annual target than the target of Rs 1300 billion for the previous financial year 2021-22.

"The CDNS has set a reviewed saving target of Rs 1.4 trillion for the current financial year (2021-22) which will promote savings culture in the country," he said.

"At this time Automated Teller Machine (ATM) has also been introduced in CDNS which will provide enough facilities to the users," he added.

He informed the directorate that it had reviewed and set a target of Rs 60 billion in the fiscal year (2022-23) for Islamic investment to introduce new products in the market. "Islamic finance has a very important role in the global financial sector at this time, and a large part of the economy of many major countries currently includes Islamic finance," he added. <http://tinyurl.com/44h4f6zn>

## SNIPS

### The Richest Asian Families

The collective wealth of the 20 richest Asian clans has soared to a record \$534 billion, up \$55 billion since March last year, as per Bloomberg.

## Rice Valuing \$2.1 billion Exported, Exports grew 95.3 percent in 07 months

Rice exports from the country during the first 07 months of the current financial year grew by 95.3 as compared to the exports of the corresponding period of last year.

During the period from July-January 2023-24, over 3.3 million metric tons of rice valued at \$2.1 billion were exported as against the exports of 2.0 million tons worth \$1.1 billion in the same period of last year, according to the latest data released by the Pakistan Bureau of Statistics.

During the period under review, the exports of Basmati Rice also grew by 35.6 percent as 398,764 metric tons of commodity mentioned above worth \$457.0 million were exported as compared to the exports of 320,751 metric tons valued at \$337.0million in the same period of last year.

In the last 07 months, over 2.9 million metric tons of rice other than the Basmati valued at \$1.7 million exported as against the exports of 1.7 million metric tons worth \$746.4 million in the same period of last year.

<http://tinyurl.com/3cu28edr>

professionalism and excellence in standards development, while leveraging a balance in the geographical diversity, competence, knowledge, experience and stakeholder representation, at large." He added, "We are pleased to have completed the process of formation of the new technical boards and look forward to working with the esteemed newly appointed members who bring with them extensive experience in the Islamic finance industry and their relevant fields. We are confident that the new boards shall not only keep pace with and maintain quality in the standard development process, at the level set by the outgoing boards, but will also bring further improvement".

The full list of the members of the reconstituted technical boards of AAOIFI for the 2024-2028 term can be found on the link: <http://tinyurl.com/y77epjkt>

## US Awards \$1.5 billion to GlobalFoundries for Domestic Semiconductor Production

The US government is awarding \$1.5 billion to GlobalFoundries, to subsidize semiconductor production, the first major award from a \$39 billion fund approved by Congress in 2022 to bolster domestic chip production. GlobalFoundries, the world's third-largest contract chipmaker, will build a new semiconductor production facility in Malta, New York, and expand existing operations there and in Burlington, Vermont, according to a preliminary agreement with the Commerce Department.

The grant will be accompanied by \$1.6 billion in available loans, with the funding expected to generate \$12.5 billion in overall potential investment across the two states.

The projects, funded under the CHIPS and Science Act, would generate more than 10,000 jobs over a decade, said Biden administration officials, adding that the positions will pay fair wages and offer benefits like childcare.

"The chips that GlobalFoundries will make in these new facilities are essential chips to our national security," Commerce Secretary Gina Raimondo told reporters at a briefing.

The chips, as small as a fingernail, are used in satellite and space communications and the defense industry, the officials said, in addition to everyday applications such as blind spot detection and collision warnings in cars and electric vehicles, along with wifi and cellular connections.

"As an industry, we now need to turn our attention to increasing the demand for US-made chips, and to growing our talented US semiconductor workforce," said Thomas Caulfield, president and CEO of GlobalFoundries in a statement.

Raimondo said this is the government's third CHIPS announcement and her department planned to make several funding awards within the coming weeks and months from the government's \$39 billion program to boost semiconductor manufacturing.

## International Economic Roundup

### AAOIFI Reconstitutes its Technical Boards for the 2024-2028 Term

The Board of Trustees (BOT) of the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI) has announced the reconstitution of the technical boards of AAOIFI for the 2024-2028 term. These boards, namely the AAOIFI Shari'ah Board, the AAOIFI Accounting Board (AAB) and the AAOIFI Governance and Ethics Boards (AGEB), are responsible for developing and issuing respective standards and technical pronouncements in the areas of Shari'ah, accounting, auditing, governance and ethics, for the global Islamic finance industry.

In response to the call for nominations to the technical boards, AAOIFI received 163 nominations from a diverse spectrum of institutions representing various geographical regions. After conducting rigorous and transparent professional evaluation/ appraisal of the existing board members, nomination and selection processes, the BOT appointed members to the technical boards. Notably, due to the increasing interest and adoption of AAOIFI standards by regulatory and supervisory authorities (RSAs) from around the world, as well as the strength of the nominations received, the decision was made to increase the number of members of the AAOIFI Shari'ah Board from 20 to 23.

Mr Omar Mustafa Ansari, Secretary General of the AAOIFI, stated, "The reconstitution of the technical boards underscores AAOIFI's commitment to transparency,

The Malta facility expansion will secure a stable supply of chips for auto suppliers and manufacturers, including General Motors (GM), Raimondo added.

GlobalFoundries and GM on February 9 announced a long-term deal for the automaker to secure US-made processors that will help it avoid factory-halting chip shortages that kept millions of cars from being manufactured during the COVID-19 pandemic.

"Today's announcement will ensure that this doesn't happen again," Raimondo said February 18, 2024 in a briefing on the agreement.

The new facility in Malta will produce high-value chips that are not currently made anywhere in the United States, she added.

The revamped facility in Burlington will become the first US facility capable of high-volume manufacturing of next-generation gallium nitride on silicon semiconductors used in electric vehicles, the power grid and smartphones, she said. <http://tinyurl.com/yrf9pazf>

## HR TIPS



### Try These Simple Negotiation Hacks

Negotiating effectively means proving that you are a collaborator, not an adversary. To do that, you need to demonstrate that you are attuned to your counterpart's logic, emotions, and perspective. These strategies can help.

**Use short, simple vocal prompts.** For example: "And?" "Really?" "Then?" "Mmm," "Uh huh," "Go on," and "Interesting." The aim is to nudge the other person to continue and make them feel understood.

**Ask open questions.** This helps you demonstrate your interest in their position and buy time, gather data, clear up misunderstandings, and defuse emotions. Good open questions start with "what" and "how," while questions that start with "why" tend to sound accusatory and judgmental.

**Reflect back—or mirror—the last few words used by your counterpart.** This is an easy way to demonstrate that you have heard them, keep them talking, and create rapport. And by carefully choosing which words to mirror, you can also steer the conversation in the direction you would like.

**Leave room for silence.** Effective pauses give your counterparts space to collect their thoughts, elaborate, or

even vent in ways that can be informative for you. Simply refrain from responding after they seem to have finished speaking.

(This tip is adapted from *Negotiate Like a Pro*, by Scott Walker - HBR.)

### Are You Addicted to Your Phone?

Has your smartphone use become problematic—affecting your family time, social life, or work? Interrupting an unhealthy relationship with your phone starts with developing self-awareness. Here are the red flags to look out for and questions to help you spot them.

**Loss of control.** Do you feel a deep, persistent, and uncontrollable urge to check your phone, even when you are not waiting for anything in particular?

**Dependence.** Do you feel anxious or irritable when you have to turn off your phone? Are you preoccupied with the thought of missing a call, text, or notification?

**Emotional coping.** Do you reflexively turn to your phone to cope with negative emotions like boredom, frustration, stress, or social anxiety?

**Negative emotions.** Simply put, does being on your phone make you feel bad? Do you feel more stress, anxiety, or loneliness after using it?

**Harmed social relationships.** Does using your phone prevent you from listening to others and engaging in uninterrupted, face-to-face conversations? Do important people around you feel neglected because you are focused on your phone instead of them?

**Compromised performance.** Does your phone distract you from getting important things done? Limit your ability to think clearly? Enable your procrastination?

(This tip is adapted from *Do You Have a Phone Addiction?*, by Alyson Meister and Nele Dael - HBR.)

## SNIPS

### Spending a Lifetime at Work

The average person spends 81,396 hours at work — equivalent to over nine years of his life, according to a study by Gallup.