

Exemption Chart for ISQ Subjects							
IBP Subjects	BBA (4 Years Program)	BS (4 Years Program)	B. Com (Hons)	MBA	M.Com	MPA	(Subjects to be Passed for Exemptions in respective qualifications)
Business Communication for Financial Services	Ex	Ex	Ex	Ex	Ex	Ex	Business Communication
							Managerial Communication
							Report Writing
Information Technology for Financial Services	Ex	Ex	Ex	Ex	Ex	Ex	Computer Applications in Business
							Introduction to Computers/ Introduction to Computer Applications/ MIS
							Information Systems
							IT in Business/ Data Base Management System
Accounting for Financial Services	Ex	Ex	Ex	Ex	Ex	Ex	Introduction to IT/ Introduction to MIS
							Accounting
							Advanced Accounting
							Financial Accounting
							Fundamentals of Accounting
							Principles of Accounting
HR Management and Organizational Behavior	Ex	Ex	Ex	Ex	Ex	Ex	Intermediate Accounting
							Financial Statement Analysis
							Human Resource Management and Organizational Behavior
							Strategic HRM, Management Concepts & Applications
							Principles of HRM, Organizational Behavior and Leadership
Economics	Ex	Ex	Ex	Ex	Ex	Ex	Personal Management, Training Development, Management and Organization
							Human Behavior, Managing Human Resource and Organizational Behavior
							Micro Economics, Macro Economics & Money and Banking
							Business Economics
							Principles of Economics
Marketing of Financial Services	Ex	Ex	Ex	Ex	Ex	Ex	Managerial Economics
							Economic Analysis
Management Accounting for Financial Services	Ex	Ex	Ex	Ex	Ex	Ex	Principles of Marketing and Marketing Management
							Marketing Strategy and Marketing Management
							Advanced Cost and Management Accounting
							Management Accounting
							Management Accounting Techniques
							Cost and Management Accounting

**Note:**

The above exemption table had been formulated on the basis of course mapping done with respective universities for exemptions claimed in past sessions and is for guidance of students;

The Institute of Bankers Pakistan reserve the right for grant or refusal of exemptions;

Final Decision for grant of exemption may vary due to change in course outline or any other valid reason.