



**Time Allowed: 3 Hours**

**Maximum Marks: 100**

**Date: March 14, 2023**

**An Introduction to Insurance  
AIBP (Specialization)**

**Roll No:**

**Instructions:**

- i. Attempt ALL questions;
- ii. Answers must be neat, relevant and brief;
- iii. In marking the answers, the examiner takes into account clarity of exposition, logic of arguments, presentation and language;
- iv. Read the instructions printed inside the top cover of answer script CAREFULLY before attempting the paper;
- v. DO NOT write your Name, Access No or Roll no. etc. anywhere inside the answer script(s);
- vi. Candidates are advised not to mark any of the objective answer on the Question Paper, otherwise their paper will be cancelled;
- vii. Question Paper must be returned to invigilator before leaving the examination hall.

**SECTION B: SUBJECTIVE**

**Attempt ALL Questions.**

**(40 Marks)**

**Q1.**

- A.** How does risk create an Economic Burden? **(4 Marks)**
- B.** Takaful is a Shariah Compliant alternative to Insurance. The Takaful is based on mutual cooperation between the customers. Takaful Operators worldwide adopt different Takaful model. Briefly explain any three models which are being used by Takaful companies in order to offer their services? **(9 Marks)**

**Q2.**

As a Life Insurance/ Family Takaful underwriter, you are assessing an application of cover. Which are relevant factors for assessment of the risk? Briefly explain factors which are assessed in family Takaful underwriting. **(10 Marks)**

**Q3.**

- A.** Peril is defined as the cause of loss while an Hazard is a factor which may influence the outcome but are themselves not the cause of loss. Usually, Insurers are presented with Hazards along-with perils. Describe the Hazards an insurance cover may face and how it affects a peril? **(9 Marks)**
- B.** Usually Motor and property policies observes principle of subrogation and the policy documents contains subrogation clause. What are the general benefits of this clause to the insurer and the policyholder? **(4 Marks)**

**Q4.**

A car is covered under comprehensive insurance. The owner sells the car. The policy is not cancelled. The buyer while using the car face an accident. Who will receive the claim? Explain with reason. **(4 Marks)**

**X ——— END OF PAPER ——— X**