COURSE OVERVIEW

Documentation is very fundamental to the international trade and it involves technicalities, which needs to be understood in order to avoid complexities.

This training will discuss the different aspects of processing of import/export documentation along with significance of Letter of Credit.

TARGET AUDIENCE

Besides bankers engaged in International Trade Documentation/ Financing, this training is also beneficial for:

◊ Internal Auditors & Compliance Staff
◊ Import & Export Managers in Companies
◊ Members of other control functions who liaise with or compliment trade banking professionals.

FACILITATOR

Mr. Aqeel Muslim

Mr. Aqeel Muslim is an accomplished and result oriented professional with an experience of over 22 years in Banking and Finance industry and a proven track record backed by sound managerial, strong analytical, problem solving and communication skills. Currently he is serving National Bank of Pakistan as Divisional Head Trade Finance. His diversified professional experience includes working with private local and multinational transnational banking industry like Habib Bank Limited, Credit Agricole Indosuez, NIB Bank and Standard Chartered Bank Limited. He has worked in development of Trade Centers Pan Pakistan basis in centralized environment - North & South hubs. He has implemented ICFR / COSO in Trade Operations. Previously, he has served Dubai Islamic Bank and Standard Chartered Bank as Head of Trade Finance. He has also served at NIB Bank Limited as SVP – Head Transaction Banking (Trade). He holds Master’s degree in Finance.
INTERNATIONAL TRADE IMPORT
EXPORT DOCUMENTATION &
PROCEDURES AND WORKING
WITH LETTERS OF CREDIT

CONTENT
◊ Concept of International Trade
◊ Applicable Rules and Regulations in International Trade
◊ Why Structured Financing is Preferable?
◊ Complete Cycle of International Trade & Shipment
◊ Significance of Transport Documents
◊ What is required by the Customer?
◊ Types of Letter of Credit
◊ Parties Involved in Letter of Credit
◊ Flow of Letter of Credit
◊ Requirement of Opening Letter of Credit
◊ Issues in LC due to COVID-19
◊ How we can Avoid Frauds in Trade?

REGISTRATION POLICY
• Payment should be made in the name of “THE INSTITUTE OF BANKERS PAKISTAN”
• Please send nominations/requests for participation at least two days before the training date.
• Registration may be cancelled or withdrawn two days before the date of program.
• Cancellations must be requested via email. No refund will be given after the lapse of time as mentioned above. However, substitutions may be made at any time.
• In case of absenteeism IBP reserve the right to claim registration fee without any prior information of cancellation

DIGITAL CERTIFICATES
will be issued within two weeks of the training completion. Hard copy may be provided on request.

LAST DATE TO REGISTER
MARCH 07, 2022

FOR REGISTRATION & DETAILS:

IBP SOUTH
DIALING CODE: 021
IBP NORTH
DIALING CODE: 042

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